



# Funding Guidelines

At Mosaic, we help the world grow the food it needs.

We focus our investments in three core areas that help us achieve this goal:

**Food, Water and Local Community Investments.**

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## Food

To feed a growing global population, food production will have to double by 2050. This is a daunting challenge considering that today one billion people go to bed hungry each night. We seek to address these issues by concentrating on the following funding areas:

- Hunger: food insecurity and food system development in local communities where we have facilities and offices
- Global Agricultural Development: addressing global food security through development programs focused on smallholder farmers in developing nations where we have key stakeholders
- Agricultural Education: research, education and extension programs primarily focused on soil health and balanced nutrition and increasing the capacity of farmers to grow more food sustainably

## Water

Water is the greatest limiting factor to growing more food. By 2030, it is estimated that the world will experience a 30 percent shortfall in freshwater supply at current consumption rates. We seek to address water conservation by concentrating on the following funding areas:

- Habitat Conservation: conserving resources and encouraging stewardship of the environment, including biodiversity and habitat protection where we have facilities and offices
- Nutrient Stewardship: nutrient stewardship and ecosystem management programs that promote sustainable agriculture and best management practices in watersheds where we have facilities, offices, and other key stakeholder relationships
- Watershed Restoration: preservation and restoration in regions where we have facilities and offices

## Local

Our local communities are our homes and we have a vested interest in their sustainability. We understand that for Mosaic to prosper, our communities must also. Mosaic strives to make investments that will protect and enhance the long term quality of life in our communities for ourselves, our families and our neighbors. We concentrate funding in the following areas:

- Philanthropic and Civic: partnerships that enrich the long term strength of communities in which Mosaic has offices and operations
- Operating Communities: Organizations in which our employees are donating their time, talent and expertise

Please note that because of the open nature of this focus area, Mosaic receives a large number of requests annually - many more than we can fund in a given year.

### ***Please note that Mosaic does not fund:***

- Residential recycling programs
- Energy development, including dams and renewable energy
- Sewage improvement projects in developed countries



## Other Investments

### Disaster Relief

While not one of our focus areas, Mosaic occasionally responds to global disaster relief needs when employees or customers are impacted. These gifts support emergency response needs and are not eligible for the formal application process.

### In-kind donations

Mosaic has already selected its product donation partners for the year. For future consideration, please submit a proposal in the focus area of food.

## How to Apply

**Before applying for a grant, potential applicants are asked to review our focus areas, eligibility requirements, and application timelines to assess fit.** We receive more proposals than we can fund, which means the grant program at Mosaic is competitive; organizations that best align with our goals and objectives in our core focus areas, and meet eligibility requirements and timelines have the greatest opportunity to be awarded a grant.

### Eligible for funding

- Applicants must be registered as a 501(c)(3) organization with the United States IRS, a charitable organization with the Canadian Revenue Agency, or an equivalent institutional registration
- Applicants must be located in geographic areas surrounding Mosaic locations and offices, unless seeking a global or national partnership
- We prefer that requests not exceed 10 percent of the organization's annual operating budget and 50 percent of the program's annual budget

### Not eligible for funding

- Individuals
- Granting Organizations
- Political or private membership organizations, unless a 501(c)(3) or equivalent organization that conducts charitable work for the express purpose of supporting the entire community and not a select political or membership-affiliated community
- Faith-based organizations, unless the 501(c)(3) or equivalent organization conducts charitable work for the express purpose of supporting the entire community and not a faith-based or faith-selected community
- Public policy, grassroots organizing, advocacy and electoral campaigns
- Endowment campaigns

*Mosaic's policy is never to discriminate in our funding considerations or decisions based on, but not limited to, race, color, ethnicity, national origin, sex, gender, gender identity, sexual orientation, age, disability, religious beliefs, marital status, or on any other unfair basis. Partner organizations must attest in the online grant application process that their organization does not have written policies, advocate for, support, and/or have practices to discriminate. Grant applications are only accepted from organizations that attest to non-discrimination.*



## Application Process

The Mosaic Company and The Mosaic Company Foundation have the same application process. Applicants should not specify to which entity they seek funding as Mosaic reserves the right to determine which entity makes the donation and which entity will be recognized for the grant.

The Mosaic Company and The Mosaic Company Foundation have an online grant application system for organizations based in the US and Canada. On rare occasion, we will invite internationally based organizations to apply through this form. If you have been invited to apply, write in the code that was provided to you. Otherwise, if you have an opportunity you are interested in presenting that may fit our focus areas of Food and Water in one of the countries where we have operations (India, China, Brazil), please email us at [community@mosaicco.com](mailto:community@mosaicco.com).

Canadian Grant Requests		
Application Deadline <i>(due by midnight)</i>	Grant Review Period <i>(Please do not call or email unless contacted by Mosaic for more information)</i>	Receive final notification <i>(by email)</i>
January 1, 2020 - November 1, 2020	Two to six weeks	Within six weeks of grant request submittal

U.S. and Other Grant Requests		
Application Deadline <i>(due by midnight)</i>	Grant Review Period <i>(Please do not call or email unless contacted by Mosaic for more information)</i>	Receive final notification <i>(by email)</i>
December 20, 2019	December 21, 2019 – April 30, 2020	April 30, 2020
March 31, 2020	April 1, 2020 – July 31, 2020	July 31, 2020
June 26, 2020	June 27, 2020 – October 30, 2020	October 30, 2020
September 25, 2020	September 26, 2020 – January 31, 2020 <sup>11</sup>	January 31, 2021
December 18, 2020	December 19, 2020 – April 30, 2021	April 30, 2021

*\*Mosaic's corporate office relocated to Tampa, Florida in late 2019. Starting in 2020, Minnesota grant requests will be by invitation only. We will reach out to current grantees with more information in the first quarter of the year.*

**Thank you for your interest in partnering with  
The Mosaic Company and The Mosaic Company Foundation.**